



LNI Custom Manufacturing Inc

Combining the art of metalworking with cutting edge technology since 1952

Prepared By: Clay Blakely

Subject: RFB TO-20-12 Submission: Cover Letter

Attention: Richard Appelhanz

To whom it may concern,

This letter-head's purpose is to serve as our Cover Letter accompanied by LNI's bid submission.

Contact Information:

Firm Name: LNI Custom Manufacturing, Inc.

Address: 15542 Broadway Center St. Gardena, CA 90248

Phone: (310) 978-2000 / (310) 505-0591

Email: sales@lnisigns.com / clay@lnisigns.com

Understanding & Ability to Fulfill Specs and Services:

LNI has read and clearly understands the scope of work and specifications for this procurement: RFB TO-20-12.

LNI has a proven track record of providing municipalities and transit authorities with a variety of transit related amenities for over 10 years. In addition to our superior fabrication process, we pride ourselves in understanding and meeting the assorted standards that our clients require, including, but not limited to ADA requirements, BUY AMERICA, non-collusion, warranties, etc.

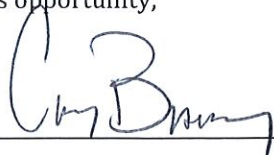
References:

Client	Contact Info	Product(s) Supplied
City of Naples	Travis Delashmet T: (239) 213-7114 E: tdelashmet@naples.gov	Contour Series – 6' Rolled Steel Back Benches
SEPTA	Melissa Cooper T: (215) 580-7862 E: mcooper@septa.org	8' Bench with Back 11'-6" SS Cantilever Bench 8' Railroad Backed Bench
Topeka Metro	Chip Falldine T: (785) 730-8612 E: cfalldine@topekametro.org	6' Metal Bench with Back

Notes on Warranty:

Should the client choose any of the additional warranty options, LNI will provide an option of hot-dipped galvanized benches with the same specified finish. This method (included in our warranty prices) will further ensure the longevity of our product, and is our recommendation regarding additional warranty options.

Thank you for this opportunity,

Clay Blakely: 

Date: 1/8/2020

COVER SHEET

Proposer Information

Company Name LWI Custom Manufacturing, Inc.
Address 15542 Broadway Center St.
City, State, Zip Gardena, CA 90248
Main Phone (310) 978-2000

Contact Person Information

Name Clay Blakely
Job Title Sales Manager
Phone (310) 505-0591
Alt. Phone (310) 978-2000
Email clay@lwisigns.com

Signature 

Date: 1/8/2020



PRICE QUOTE
Page 1

Price Per 1 Bus Stop Bench	\$	1,250
Freight Charge Per 1 Bus Stop Bench	\$	400
Warranty Charge Per 1 Bus Stop Bench for 7 years	\$	650
Extended Warranty Charge Per 1 Bus Stop Bench	\$	230
Number of Additional Years		3
Fuel Surcharge Per 1 Bus Stop Bench	\$	30
Additional Charges:	\$	0

Total:	\$	2,560

Price Per 50 Bus Stop Benches	\$	1,150
Freight Charge Per 50 Bus Stop Benches	\$	4,850
Warranty Charge Per 50 Bus Stop Benches for 7 years	\$	650
Extended Warranty Charge Per 50 Bus Stop Benches	\$	230
Number of Additional Years		3
Fuel Surcharge Per 50 Bus Stop Benches	\$	30
Additional Charges:	\$	0

Total:	\$	63,260

Topeka Metro is tax exempt. Do not include sales tax in your proposed price.

PRICE QUOTE
Page 2

Maximum Percentage Increase:

Year 2 2-1.

Year 3 2-1.

Year 4 2-1.

Year 5 2-1.

Complete your price quote in one of two ways:

- 1) Complete a price quote for each year of the contract.
- 2) Complete a price quote for the first year of the contract and show the maximum percentage increase for years 2-5.

List all applicable charges on page 1 of the price quote. Any charge other than those listed on the price quote will not be paid.

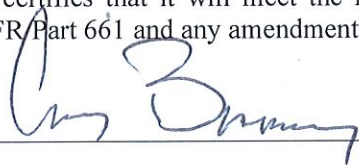
BUY AMERICA CERTIFICATION

Proposer will certify either compliance or non-compliance, not both. This certification must be submitted with the proposer's response.

Certificate of Compliance with 49 USC 5323(j)

The bidder hereby certifies that it will meet the requirements of 49 USC 5323(j), and the applicable regulations in 49 CFR Part 661 and any amendments thereto.

Signature:



Name & Title:

Clay Blakely, Sales Manager

Company:

LWI Custom Manufacturing, Inc.

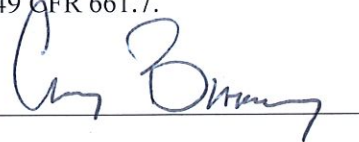
Date:

11/8/2020

Certificate of Non-Compliance with 49 USC 5323(j)

The bidder hereby certifies that it cannot comply with the requirements of 49 USC 5323(j) and 49 CFR 661.5, but it may qualify for an exception pursuant to 49 USC 5323(j)(2)(A), 5323(j)(2)(B), or 5323(j)(2)(D), and 49 CFR 661.7.

Signature:



Name & Title:

Clay Blakely, Sales Manager

Company:

LWI Custom Manufacturing, Inc.

Date:

11/8/2020

DISADVANTAGED BUSINESS ENTERPRISES (DBE) CERTIFICATION

This contract is subject to the requirements of Title 49, Code of Federal Regulations, Part 26, *Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs*. The national goal for participation of Disadvantaged Business Enterprises (DBE) is 10%. Metro's overall 2019-2021 goal for DBE participation is 2.00%; the race neutral goal is 1.12%, and the race conscious goal is 0.88%. There is no contract goal for this procurement.

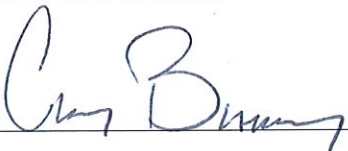
The contractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this contract. The contractor shall carry out applicable requirements of 49 CFR Part 26 in the award and administration of this DOT-assisted contract. Failure by the contractor to carry out these requirements is a material breach of this contract, which may result in the termination of this contract or such other remedy as Metro deems appropriate. Each subcontract the contractor signs with a subcontractor must include the assurance in this paragraph (see 49 CFR 26.13(b)).

The contractor is required to pay its subcontractors performing work related to this contract for satisfactory performance of that work no later than 30 days after the contractor's receipt of payment for that work from Metro.

The contractor may not hold retainage from its subcontractors.

The contractor must promptly notify Metro, whenever a DBE subcontractor performing work related to this contract is terminated or fails to complete its work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. The contractor may not terminate any DBE subcontractor and perform that work through its own forces or those of an affiliate without prior written consent of Metro.

Signature:



Name and Title:

Clay Blahely, Sales Manager

Company Name:

LNI Custom Manufacturing, Inc.

Date:

11/8/2020

FLY AMERICA CERTIFICATION

The Contractor agrees to comply with 49 U.S.C. 40118 (the "Fly America" Act) in accordance with the General Services Administration's regulations at 41 CFR Part 301-10, which provide that recipients and sub-recipients of Federal funds and their contractors are required to use U.S. Flag air carriers for U.S. Government-financed international air travel and transportation of their personal effects or property, to the extent such service is available, unless travel by foreign air carrier is a matter of necessity, as defined by the Fly America Act. The Contractor shall submit, if a foreign air carrier was used, an appropriate certification or memorandum adequately explaining why service by a U.S. flag air carrier was not available or why it was necessary to use a foreign air carrier and shall, in any event, provide a certificate of compliance with the Fly America requirements. The Contractor agrees to include the requirements of this section in all subcontracts that may involve international air transportation.

Signature: Clay Blakeley

Name and Title: Clay Blakeley, Sales Manager

Company Name: LWI Custom Manufacturing, Inc.

Date: 11/8/2020

LOBBYING CERTIFICATION

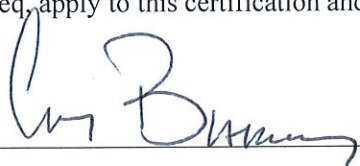
The undersigned contractor certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for making lobbying contacts to an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions. See 49 CFR 20.100.

(3) The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31 USC. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure. [Note: Pursuant to 31 USC 1352(c)(1)-(2)(A), any person who makes a prohibited expenditure or fails to file or amend a required certification or disclosure form shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such expenditure or failure. See 49 CFR 20.400.]

The undersigned contractor certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 USC 3801, et seq, apply to this certification and disclosure, if any.

Signature: 

Name and Title: Clay Blakely, Sales Manager

Company Name: LNI Custom Manufacturing, Inc.

Date: 11/8/2020

NON-COLLUSION CERTIFICATION

This is my sworn statement to certify that this proposal was not made in the interest of or on behalf of any undisclosed entity. This proposal is not collusive.

This proposer has not been a party to any agreement or collusion in restraint of freedom of competition by agreement to bid a fixed price, to refrain from bidding, or otherwise. This proposer has not, directly or indirectly, by agreement, communication or conference with anyone, attempted to induce action prejudicial to the interest of Topeka Metropolitan Transit Authority, or of any proposer, or anyone else interested in the proposed contract.

Signature:

Clay Blakely

Name and Title:

Clay Blakely, Sales Manager

Company Name:

LNI Custom Manufacturing, Inc.

Date:

1/8/2020

SUSPENSION / DEBARMENT CERTIFICATION

In regard to 2 CFR Parts 180 and 1200

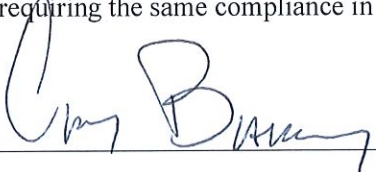
In accordance with 2 CFR Parts 180 and 1200, the contractor is required to verify that none of its principals or affiliates:

- 1) is included on the federal government's suspended and debarred list;
- 2) is proposed for debarment, declared ineligible, voluntarily excluded or disqualified;
- 3) within three years preceding this proposal, has been convicted of or had a civil judgment rendered against them for (a) commission of fraud or criminal offense pertaining to performing a public transaction, (b) violation of any federal or state antitrust statute, or (c) embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property;
- 4) is indicted or charged by a governmental entity for any of the charges in 3) above; and
- 5) has had any public transaction terminated for cause or default within three years preceding this proposal.

The contractor is required to include this requirement in any subcontracts related to this contract.

By signing and submitting its proposal, the proposer certifies that the certification in this clause is a material representation of fact relied upon by Metro. If it is later determined that the proposer knowingly rendered an erroneous certification, in addition to remedies available to Metro, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. The proposer agrees to verify that none of its principals or affiliates is included on the federal government's suspended and debarred list at any time throughout the period of this contract. The proposer further agrees to include a provision requiring the same compliance in its subcontracts related to this contract.

Signature:



Name and Title:

Clay Blakely, Sales Manager

Company Name:

LNI Custom Manufacturing, Inc.

Date:

1/18/2020