



235 West Florence Avenue, Inglewood, California 90301



310.412.7074
800.782.1582
Fax 310.673.0276

Cover Letter for RFB TO-20-08

10/3/2019

Re: NS Corporation

Thank you for the opportunity to submit our proposal. We look forward to the possibility to work with Metro.

N/S Corporation is an ISO-9001 certified manufacturer of vehicle wash systems and has been designing and building rugged and dependable wash systems since 1961. There are over 25,000 NS wash systems in operation throughout the world, including nearly 100 wash systems in New York City MTA alone, which is one of the country's most demanding wash environments. N/S has one of the widest and most comprehensive service and installation networks in the industry.

Behind every N/S system stands a commitment to total customer satisfaction. The team at N/S has the expertise to build quality wash systems that deliver a consistently clean vehicle, low operating cost, design for simplicity, low maintenance and total customer satisfaction.

We understand the project to include demolition & disposal (N/S will not be responsible for disposal of any lead paint, asbestos or any other hazardous material) of the existing wash equipment, installation of the new wash equipment to include electrical and plumbing from existing utility in the wash bay. If optional dryer system is purchased Metro will provide additional amps if needed in wash bay and if not needed existing amps are located within 20 feet of placement of new dryer system. The new system includes, testing, training and sign off the wash system. A (1) one-year parts and labor warranty (NS has a dedicated service line to dispatch technicians to site).

Unfortunately, N/S will not be able to quote the optional reclaim system at this time. Metro was unable to provide any type of existing underground plumbing schematics in regards to inground existing pits, oil water separator, line to and from the center drain, etc. (Please refer to equipment scope).

Thank you for this opportunity for N/S Corporation to work with your organization. We look forward to a presentation on our equipment and site visits to view our equipment in operation if requested.

Best Regards,

David Newell
Business Development Manager
147 Bell Street #111
Chagrin Falls, Ohio 44022
dnewell@nswash.com
440-370-5056

Francis Tenggardjaja
Executive Vice President

COVER SHEET

Proposer Information

Company Name N/S Corporation

Address 235 W. Florence Ave.

City, State, Zip Inglewood, CA 90301

Main Phone (310) 412-7074

Contact Person Information

Name David Newell

Job Title Transit Account Manager

Phone (440) 370-5056

Alt. Phone _____

Email davidn@nswash.com

Signature 

Date: 10/3/2019

PRICE QUOTE

General

Cost of Bus Wash System	\$ 179,341.54
Optional Dryer System	\$ 45,724.00
Optional Water Reclaim / Water Recycling System	\$ N/A
Total Cost	\$ 225,065.54
Estimated Project Start Date	See attached CPM on Equipment List & Scope
Estimated Project Completion Date	See attached CPM on Equipment List & Scope

Warranty

Warranty Length	One Year
Warranty Coverage	Parts and Labor
Extended Warranty Cost (per year)	\$ 7,877.29
Maintenance Service Agreement (per year)	\$ 18,000.00

Topeka Metro is tax exempt and will obtain a Project Exemption Certificate from the Kansas Department of Revenue. Do not include sales tax in your proposed price.



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10/2/2019

Mr. Alan Parrish
RFP TO-20-08
Equipment List & Scope

N/S Corporation, an ISO-9001 certified manufacturer of vehicle wash systems since 1961, is pleased to submit a quote for RFB TO-20-08.

N/S will Furnish & Install the following equipment:

An aluminum wash system (drive-thru model) designed specifically for buses. It has a 108-inch width clearance between the curb rails. Primary cleaning components include: polyethylene fiber-filled brush pelts with feathered tips and cloth 2000 strips on dual oscillating side to side top mitter curtains. 144-inch (12 ft.) vehicle clearance.

Note: The city does have any DWG of the underground piping or pit, therefore NS will not bid the "Reclaim System option". The City will be responsible to bring additional power for the Dryer Option to the blower control panel in the wash bay. The City will be required to change the exit door to a roll up type for height requirement for the dryer option.

The 3100 System is of modular design and can be easily moved. An above ground reclaim system can be added in the future with further research at the existing location or new location. A General Contractors License will be required.

3100 SYSTEM INCLUDED:

- Rugged six-legged structural aluminum frame
- Stainless steel skid plates to facilitate bus entry
- 4-inch curb rail system, 7" high - 38 feet
- Brush package injection system. DEMA bypass loop RIS-100 with Positive Displacement Chemical Pump (Blue and White)
- Emitter/Receiver electronic eye activation system
- One pair wrap-a-round front, side and rear brushes
- Variable density brush pelts (Thinner in mirror and other critical areas)
- Counter-oscillating side to side with Astro turf and/or Lammscloth material
- Air retraction system with automatic activation
- Air control includes filter, regulator and lubricator
- Final rinse
- UL Approved Motor Control System.
- PLC/ touchscreen
- Vehicle counter.

NS will perform and/or comply with the following:

- Design, manufacture & delivery of equipment to job site.
- Demo & Installation of NS equipment. (City will bring additional power for Dyer to NS panel)
- Shop DWG's
- 1-year warranty parts & labor. (extended warranty options available)



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NS will perform and/or comply with the following (continued):

- Start-up and Sign off.
- Training for Employees
- Training for Maintenance
- PM Manual

Exclusions:

- Sales Tax of any kind
- Grating of any kind
- Permits for electrical & plumbing only
- Cement work of any kind, above or below ground
- Backflow preventers of any kind
- Disposal of any lead paint, asbestos or any other hazardous material.

Lump sum for Bus Wash Equipment, responsibilities, and exclusions as described above for base equipment: \$179,341.54

Optional: (80) HP Dryer System \$45,724.00

(Note: Exit Garage Door would need to be replaced by the owner to a roll up door up for height requirement)

Optional Reclaim: No information on underground plumbing was supplied. \$ N/A (No Bid)

Payment Terms: Progressive Payment.

- 30% with approval of shop DWG's,
- 60% prior of shipment from factory and
- 10% with sign off of equipment.

CPM: (4-6) weeks for shop drawings from executed contract (8-12) weeks for production and (4-5) weeks for installation of equipment with testing, training & sign off.

Thank you for working with N/S on this Bus Wash Project. If you have any questions, please contact me on my direct line 440-370-5056

Best regards,

David Newell
Business Development Manager
NS Corporation
440.370.5056
147 Bell Street #111
Chagrin Falls, Ohio 44022
davidn@nswash.com

BUY AMERICA CERTIFICATION

Proposer will certify either compliance or non-compliance, not both. This certification must be submitted with the proposer's response.

Certificate of Compliance with 49 USC 5323(j)

The bidder hereby certifies that it will meet the requirements of 49 USC 5323(j), and the applicable regulations in 49 CFR Part 661 and any amendments thereto.

Signature:



Name & Title: Francis Tenggardjaja - Executive Vice President

Company: N/S Corporation

Date: 10/3/2019

Certificate of Non-Compliance with 49 USC 5323(j)

Not Applicable

The bidder hereby certifies that it cannot comply with the requirements of 49 USC 5323(j) and 49 CFR 661.5, but it may qualify for an exception pursuant to 49 USC 5323(j)(2)(A), 5323(j)(2)(B), or 5323(j)(2)(D), and 49 CFR 661.7.

Signature:

Name & Title:

Company:

Date:

DISADVANTAGED BUSINESS ENTERPRISES (DBE) CERTIFICATION

This contract is subject to the requirements of Title 49, Code of Federal Regulations, Part 26, *Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs*. The national goal for participation of Disadvantaged Business Enterprises (DBE) is 10%. Metro's overall 2019-2021 goal for DBE participation is 2.00%; the race neutral goal is 1.12%, and the race conscious goal is 0.88%. There is no contract goal for this procurement.

The contractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this contract. The contractor shall carry out applicable requirements of 49 CFR Part 26 in the award and administration of this DOT-assisted contract. Failure by the contractor to carry out these requirements is a material breach of this contract, which may result in the termination of this contract or such other remedy as Metro deems appropriate. Each subcontract the contractor signs with a subcontractor must include the assurance in this paragraph (see 49 CFR 26.13(b)).

The contractor is required to pay its subcontractors performing work related to this contract for satisfactory performance of that work no later than 30 days after the contractor's receipt of payment for that work from Metro.

The contractor may not hold retainage from its subcontractors.

The contractor must promptly notify Metro, whenever a DBE subcontractor performing work related to this contract is terminated or fails to complete its work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. The contractor may not terminate any DBE subcontractor and perform that work through its own forces or those of an affiliate without prior written consent of Metro.

Signature: _____


Name and Title: _____

Company Name: _____

Date: _____

FLY AMERICA CERTIFICATION

The Contractor agrees to comply with 49 U.S.C. 40118 (the "Fly America" Act) in accordance with the General Services Administration's regulations at 41 CFR Part 301-10, which provide that recipients and sub-recipients of Federal funds and their contractors are required to use U.S. Flag air carriers for U.S. Government-financed international air travel and transportation of their personal effects or property, to the extent such service is available, unless travel by foreign air carrier is a matter of necessity, as defined by the Fly America Act. The Contractor shall submit, if a foreign air carrier was used, an appropriate certification or memorandum adequately explaining why service by a U.S. flag air carrier was not available or why it was necessary to use a foreign air carrier and shall, in any event, provide a certificate of compliance with the Fly America requirements. The Contractor agrees to include the requirements of this section in all subcontracts that may involve international air transportation.

Signature: 

Name and Title: Francis Tenggardjaja - Executive Vice President

Company Name: N/S Corporation

Date: 10/3/2019

LOBBYING CERTIFICATION

The undersigned contractor certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for making lobbying contacts to an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions. See 49 CFR 20.100.

(3) The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31 USC. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure. [Note: Pursuant to 31 USC 1352(c)(1)-(2)(A), any person who makes a prohibited expenditure or fails to file or amend a required certification or disclosure form shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such expenditure or failure. See 49 CFR 20.400.]

The undersigned contractor certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 USC 3801, et seq, apply to this certification and disclosure, if any.

Signature: 

Name and Title: Francis Tenggardjaja - Executive Vice President

Company Name: N/S Corporation

Date: 10/3/2019

NON-COLLUSION CERTIFICATION

This is my sworn statement to certify that this proposal was not made in the interest of or on behalf of any undisclosed entity. This proposal is not collusive.

This proposer has not been a party to any agreement or collusion in restraint of freedom of competition by agreement to bid a fixed price, to refrain from bidding, or otherwise. This proposer has not, directly or indirectly, by agreement, communication or conference with anyone, attempted to induce action prejudicial to the interest of Topeka Metropolitan Transit Authority, or of any proposer, or anyone else interested in the proposed contract.

Signature: _____

Name and Title: Francis Tenggardjaja - Executive Vice President

Company Name: N/S Corporation

Date: 10/03/2019

SUSPENSION / DEBARMENT CERTIFICATION

In regard to 2 CFR Parts 180 and 1200

In accordance with 2 CFR Parts 180 and 1200, the contractor is required to verify that none of its principals or affiliates:

- 1) is included on the federal government's suspended and debarred list;
- 2) is proposed for debarment, declared ineligible, voluntarily excluded or disqualified;
- 3) within three years preceding this proposal, has been convicted of or had a civil judgment rendered against them for (a) commission of fraud or criminal offense pertaining to performing a public transaction, (b) violation of any federal or state antitrust statute, or (c) embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property;
- 4) is indicted or charged by a governmental entity for any of the charges in 3) above; and
- 5) has had any public transaction terminated for cause or default within three years preceding this proposal.

The contractor is required to include this requirement in any subcontracts related to this contract.

By signing and submitting its proposal, the proposer certifies that the certification in this clause is a material representation of fact relied upon by Metro. If it is later determined that the proposer knowingly rendered an erroneous certification, in addition to remedies available to Metro, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. The proposer agrees to verify that none of its principals or affiliates is included on the federal government's suspended and debarred list at any time throughout the period of this contract. The proposer further agrees to include a provision requiring the same compliance in its subcontracts related to this contract.

Signature: _____



Name and Title: Francis Tenggardjaja - Executive Vice President

Company Name: N/S Corporation

Date: 10/3/2019



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REFERENCES FOR TOPEKA METRO

Port Authority of Alleghany County
John Murphy
Senior Engineering Technician
Phone: 412-926-6543
Fax: 412-566-5356
JMurphy@Portauthority.org

NYCTA MTA Bus
Yves Supris
Equipment Engineer
718-927-8087(primary)
718-566-3885 (mobile)
25 Jamaica Ave
Brooklyn, NY 11207
(85 Friction Drive Through Systems with HP and Reclaim currently in operation from a few months old and many 15 to 25 years old)
Yves.supris@nyct.com
Additionally, George Menduina 718- 927-7633

Southwest Transit
Jason Kirsch
Maintenance & Facilities director
Phone: 952-221-1841
Mobile: 952-974-3117
Slafrance@swtransit.org

ACT/Agency for Community Transit
Wayne Gromadski
Special Projects
618-979-4600
wgromadski@mct.org

Beverage Distributors
Jason Hovan
Service Manager
216-431-1600 ext. 110
jhovan@beveragedist.com

More references upon request