

June 4, 2021

Topeka Metropolitan Transit Authority Attn: Richard Appelhanz 201 North Kansas Avenue Topeka, KS 66603

Reference: RFB TO-21-11 - Security Cameras

Mr. Appelhanz,

We are pleased to provide you and the Topeka Metropolitan Transit Authority with our response based on the specifications of the security camera RFB (TO-21-11). We believe that our offering of the Panasonic iPro cameras and Video Insight software and servers not only meet, but exceed Topeka Metropolitan Transit Authority's current and future needs for video at 201 N Kansas Ave and 820 SE Quincy St, Topeka, KS 66603.

We look forward to reviewing the proposal with the Topeka Metropolitan Transit Authority with any additional information requested.

If you have any questions, please contact me.

Sincerely,

Don Mat

Dan Martin Regional Sales Director

Atlanta Office 221 Armour Drive Atlanta, GA 30324 P 404-745-7223 • F 404-327-5107 DHPaceGeorgia.com

DH Pace Systems Integration Group

Kansas City Office 1901 E. 119th Street Olathe, KS 66061 P 816-480-2601 • F 816-480-2612 DHPaceKansasCity.com Tempe Office 616 W. 24th Street • Tempe, AZ 85282 AZ ROC #184002, CR-67 P 480-557-7223 • F 480-557-7232 DHPaceArizona.com

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Scope of Work

201 N Kansas Ave, Topeka KS 66603

DH Pace Systems Integration Group (PSI) understands Topeka Metropolitan's request for bids to replace your existing analog camera system at both of your locations to provide video coverage for 95% of the interior and exterior for both of your facilities and provide remote viewing capabilities.

PSI will provide and install (1) 12TB NVR to provide approximately 30 days of video retention at 201 N. Kansas Ave., Topeka, KS 66603. This solution includes (7) 2MP indoor dome cameras to provide video coverage for the main lobby, driver's lounge, hallways, network room and the gym.

PSI will provide and install (6) 5MP outdoor dome cameras/mounts to provide video coverage for the interior side of the bus barn to cover overhead doors 1-6, cash management area and provide general surveillance within the bus barn.

PSI will provide and install (9) 5MP outdoor dome cameras/mounts to provide video coverage for the exterior of the building.

Our solution includes pulling CAT 6 cable, termination of cable, mounting, aiming and programming of the cameras. Conduit, man-lift and removal of the existing analog cameras are included as well.

380 SE Quincy St, Topeka KS 66603

PSI will provide and install (1) 32TB NVR to provide approximately 30 days of video retention at 820 SE Quincy St., Topeka, KS 66603. Our solution includes (7) 2MP indoor dome cameras to provide video for behind the ticket desk area, the east and west entrances, storage room, network room, the south employee entrance, (1) 5MP indoor dome camera to capture the main customer sitting area and (1) 9MP fisheye camera to capture any transactions at the ticket desk.

PSI will provide and install (6) 5MP outdoor dome cameras/mounts to provide video for the exterior of the building and (2) 4K multi-sensor cameras to be mounted on light poles on both the north and south side of the parking lot. PSI will reuse the existing coax cable at the light poles and use PoE adapter kits connected on each end of the existing coax cable.

Our solution includes pulling CAT 6 cable, termination of cable, mounting, aiming and programming of the cameras. A man-lift and removal of existing analog cameras are included as well.

PSI has the personnel to deliver a successful project. Our project managers have 20+ years of experience in the security field and our technicians' average 5+ years of experience in the field.

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Camera Placement Strategy

PSI's strategy is to meet or exceed Topeka Metropolitan Transit Authority's request for 95% video coverage of the interior and exterior sides for 201 N. Kansas Ave. and 820 SE Quincy St. Topeka, KS 66603. Please see attached Camera layouts for the interior and exterior for both locations.

Vendor Experience

The DH Pace Company is a wholly-owned subsidiary of E.E. Newcomer Enterprises, Inc., a privately-held, family-owned service, distribution and construction organization based in Olathe, KS.

Our corporate headquarters is located at: 1901 E. 119th St. Olathe, KS 66061

The DH Pace Company, Inc. traces its roots back to the 1920's with the invention of the upward-acting garage door. In 1926, the first location opened in St. Louis under the Overhead Door Corporation Red Ribbon logo. A few years later, Overhead Door Company offices in Kansas City (1927) and Atlanta (1935) opened for business. In 1973, the operation of these three entities consolidated and became divisions of DH Pace Company, Inc. In 1995, the company began selling some of its commercial products and services under the DH Pace brand name in some markets.

In 2003, the Pace Systems Integration division was formed to provide electronic access control, video surveillance, intrusion alarm and parking control system products and services.

References

- Mid Continent Public Library (all locations) Dustin Kooopman – Facility Director 816-836-5200
- Bluescope Buildings, North America Gary Snodgrass – Facility Director 816-968-3000
- Water One Sean McGraw – Safety and Security Director 913-895-5646

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Warranty

DH Pace provides one year warranty for labor which begins at the completion of the project. Panasonic's manufacturer warranty is 3 years for the servers and 5 years for all cameras.

NOTE:

Due to the unprecedented situation happening around the world with the COVID-19 virus and the potential for follow-on impacts arising from reactions to the outbreak, it is uncertain as to the impact this event will have on manufacturing and supply lead times, shipping, as well as vendor and contractor services and construction activities moving forward. Accordingly, please understand that our quotation today is conditioned upon an acknowledgement and your agreement that, in the event the COVID-19 virus directly or indirectly delays or impacts our ability to perform, including our ability to obtain requisite materials, equipment, or furnish sufficient labor or supervision, DH PACE shall not be deemed in default and the parties shall agree to negotiate a modification of the contract scope, schedule or method of performance to appropriately address the impacts of such event. We will notify you promptly in the event of such impact and provide our best estimate as to the impact and will continue to update you as the circumstances evolve.

Atlanta Office 221 Armour Drive Atlanta, GA 30324 P 404-75-7223 • F 404-327-5107 DHPaceGeorgia.com **DH Pace Systems Integration Group**

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COVER SHEET

Proposer Information

Company Name	DH Pace Company
Address	1901 E. 119th St
City, State, Zip	Olathe, KS 66061
Main Phone	816-480-2601

Contact Person Information

Name	Kyle Masoner	
Job Title	Midwest Regional Sales Representative	
Phone	913-372-5775 Office	
Alt. Phone	816-206-4206 Mobile	
Email	kyle.masoner@dhpace.com	

Dan Marti

Signature

Date:

June 4, 2021





Proposer _____ DH Pace Company

Location One Administration at 201 N Kansas Ave Topeka, Kansas

	Type of Cameras	Total Number of Cameras	Cost for Camera		Total Cost of Cameras	
	Outdoor Cameras 5MP Outdoor Dome	(9) - Exterior	\$826.45		\$7,438.05	
	Indoor Cameras 2MP Indoor Dome	(7) - Office Area	\$453.00		\$3,171.00	
	5MP Outdoor Dome	(6) - Interior Bus Barn	\$826.45		\$4,958.70	
Video St	orage Server I-PRO	1U 12TB NVR		\$	\$2,888.24	
Software is included in the	, Cabling, A mplifici price of the video server, C able and labor to pull cable	amera prices above include	camera		\$4,713.83 additional charge. Software upgrades	
DH Pace has Tier 1 Support	Technical Support C t from Panasonic to provide ware upgrades are included	you with top of the line tech	hnical support. All		itional cost would be for service call f	
Warranty for Labor and ma	y Cost Per Year anufacturer's warranty is pro or cost and can discuss if aw	ovided in cover page. DH Pa varded.	ice can provide	\$		_
		conduit, labor, travel, proje	ct	\$ \$	\$40,322.00	
				\$		
Optional - L	abor to remove existing co	ax cable		\$	\$6,831.00	
Estimate	d Project Start Date				August 15, 2021	
Estimate	d Project Completio	n Date			October 15, 2021	
Topeka Me	etro is tax exempt. Do no	ot include sales tax in you	ir proposed price.			

Security Cameras





DH Pace Company Proposer

Location Two Quincy Street Station (QSS) at 820 SE Quincy Topeka, Kansas

	Type of Cameras	Total Number of Cameras	Cost for Camera		Total Cost of Cameras	
	Outdoor Cameras 5MP Outdoor Dome	(6) - Exterior	\$826.45		\$4,958.70	
	4K Multi Sensor Dome	(2) - Exterior / Light Poles	\$2,675.61		\$5,351.22	_
	Indoor Cameras 2MP Indoor Dome	(7) - Office Area	\$453.00		\$3,171.00	
	5MP Indoor Dome	(1) -Main Sitting Area	\$682.01		\$682.01	
	9MP Fisheye Camera	(1) - Ticket Window	\$1,121.54		\$1,121.54	
Video St	corage Server I-PRO	2U 32TB NVR		\$	\$9,787.38	
Software is included in th	e, Cabling, Amplifier e price of the video server, cable and labor to pull cable	Camera prices above include c	amera	\$	\$1,388.00 dditional charge. Software upgrade	
Lifetime DH Pace has Tier 1 Suppo	Technical Support (Cost Per Year e you with top of the line tech	nical support. All	supp	ort included in the price of the serv ional cost would be for service call	er and cameras. Only
Warrant	y Cost Per Year			\$		
Warranty for Labor and m		rovided in cover page. DH Pac warded.	e can provide			
Addition	al Charges			\$		
Total Project Cost - inclue management time, progr	· · · · · · · · · · · · · · · · · · ·	s, conduit, labor, travel, projec	t	\$	\$33,439.00	
				\$		
Optional -	Labor to remove existing co	ax cable		\$	\$1,889.00	
Estimate	d Project Start Date				August 15, 2021	
Estimate	d Project Completio	n Date			October 15, 2021	
Topeka M	etro is tax exempt. Do no	ot include sales tax in your	proposed price.			
	Cameras					Page 10

Security Cameras



DISADVANTAGED BUSINESS ENTERPRISES (DBE) CERTIFICATION

This contract is subject to the requirements of Title 49, Code of Federal Regulations, Part 26, *Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs*. The national goal for participation of Disadvantaged Business Enterprises (DBE) is 10%. Metro's overall 2019-2021 goal for DBE participation is 2.00%; the race neutral goal is 1.12%, and the race conscious goal is 0.88%. There is no contract goal for this procurement.

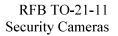
The contractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this contract. The contractor shall carry out applicable requirements of 49 CFR Part 26 in the award and administration of this DOT-assisted contract. Failure by the contractor to carry out these requirements is a material breach of this contract, which may result in the termination of this contract or such other remedy as Metro deems appropriate. Each subcontract the contractor signs with a subcontractor must include the assurance in this paragraph (see 49 CFR 26.13(b)).

The contractor is required to pay its subcontractors performing work related to this contract for satisfactory performance of that work no later than 30 days after the contractor's receipt of payment for that work from Metro.

The contractor may not hold retainage from its subcontractors.

The contractor must promptly notify Metro, whenever a DBE subcontractor performing work related to this contract is terminated or fails to complete its work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. The contractor may not terminate any DBE subcontractor and perform that work through its own forces or those of an affiliate without prior written consent of Metro.

Signature:	N/A - DH Pace Company does not qualify as Disadvantaged Business	Enterprise
Name and Ti	itle:	
Company Na	ame:	
Date:		





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111-
Marti
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Name and Title:	Dan Martin, Regional Sales Director
Company Name:	DH Pace Company
Date:	August 5, 2021

DH Pace Company does not qualify as Disadvantaged Business Enterprise

Signature:



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NON-COLLUSION CERTIFICATION

This is my sworn statement to certify that this proposal was not made in the interest of or on behalf of any undisclosed entity. This proposal is not collusive.

This proposer has not been a party to any agreement or collusion in restraint of freedom of competition by agreement to bid a fixed price, to refrain from bidding, or otherwise. This proposer has not, directly or indirectly, by agreement, communication or conference with anyone, attempted to induce action prejudicial to the interest of Topeka Metropolitan Transit Authority, or of any proposer, or anyone else interested in the proposed contract.

Signature:	Van Marti
Name and Title:	Dan Martin, Regional Sales Director
Company Name:	DH Pace Company
Date:	June 4, 2021



SUSPENSION / DEBARMENT CERTIFICATION

In regard to 2	CFR	Parts	180	and	1200
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In accordance with 2 CFR Parts 180 and 1200, the contractor is required to verify that none of its principals or affiliates:

- 1) is included on the federal government's suspended and debarred list;
- 2) is proposed for debarment, declared ineligible, voluntarily excluded or disqualified;
- within three years preceding this proposal, has been convicted of or had a civil judgment rendered against them for (a) commission of fraud or criminal offense pertaining to performing a public transaction, (b) violation of any federal or state antitrust statute, or (c) embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property;
- 4) is indicted or charged by a governmental entity for any of the charges in 3) above; and
- 5) has had any public transaction terminated for cause or default within three years preceding this proposal.

The contractor is required to include this requirement in any subcontracts related to this contract.

By signing and submitting its proposal, the proposer certifies that the certification in this clause is a material representation of fact relied upon by Metro. If it is later determined that the proposer knowingly rendered an erroneous certification, in addition to remedies available to Metro, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. The proposer agrees to verify that none of its principals or affiliates is included on the federal government's suspended and debarred list at any time throughout the period of this contract. The proposer further agrees to include a provision requiring the same compliance in its subcontracts related to this contract.

Dan Marta

Signature:	
-	
Name and Title:	Dan Martin, Regional Sales Director
Company Name:	DH Pace Company
1 5	
Date:	June 4, 2021



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St. Louis Office 12046 Lackland Rd St. Louis, MO 63146 P 314-781-5200 F 816-480-2612 stlpsiservice@dhpace.com

	Topeka Metropolitan Transit Autho	rity PROJECT:	RFB TO-21-11 Camera System Upgrade
	201 North Kansas Ave	QUOTE #:	PQ#KEM7008
	Topeka, KS, 66603	PAGE:	6 Pages
	Richard Appelhanz	DATE:	5/28/2021
Account Ma	nager: Kyle Masoner	Cell: (816) 206-4206	Office: (816) 512-1539
DH Pace Sy	stems Integration is pleased to quo	te you the following Scope of	Work, all applicable taxes excluded:
DH Pace S	ystem Integration (PSI) will pro	ovide and install the below	w listed material:
<u>CTV</u>	Description of Material		
Quantity	201 N KANSAS		
Quantity 1	<mark>201 N KANSAS</mark> I-PRO, 1U, 12TB (RAID 5) NVR		
-	201 N KANSAS I-PRO, 1U, 12TB (RAID 5) NVR 1080P H.265 Indoor Dome Camera w/I		
1	201 N KANSAS I-PRO, 1U, 12TB (RAID 5) NVR 1080P H.265 Indoor Dome Camera w/I 5MP, H.265 Outdoor Dome Camera w/		
1 7	201 N KANSAS I-PRO, 1U, 12TB (RAID 5) NVR 1080P H.265 Indoor Dome Camera w/I 5MP, H.265 Outdoor Dome Camera w/ Pendant Cap		
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SOLD TO:	Topeka Metropolitan Transit Author		RFB TO-21-11 Camera System Upgrade	
	201 North Kansas Ave	QUOTE #: PAGE:	PQ#KEM7008	
	Topeka, KS, 66603 Richard Appelhanz	DATE:	6 Pages 5/28/2021	
Account Ma	anager: Kyle Masoner	Cell: (816) 206-4206	Office: (816) 512-1539	
Quantity 4500	Description of Material CAT6 UNS SOL CMP ORG JKT 23-4P			
or rack space networking requiremen perform wo	ce in an accessible room; 120VAC p equipment ; server and workstation e ts, no uncoordinated modifications to	ower for our power supplies, e equipment (monitor, keyboard o the operating system after in	er to provide the following items: adequate or equipment enclosures, computer(s)/server(d, mouse) that meets the minimum system nstallation; access to all areas that we need loading software; network connectivity/stati	s) or I to
termination		ons; conduit(s) / raceway(s); r	vide and install low voltage cabling; final cab man lift; all installation is to be performed d	
Our propos	al specifically excludes the following	items: networking equipment,	t, network jacks, jumper cables, patch panel	ls;
Please sig	n and either fax quote to Kyle Mas email it to us at : kyle.masoner@		SYSTEM INSTALLATION INVESTMENT: \$ 73,7	761
	PLUS Service Plan (Extended Wa pair/replacement cost of material list		along with Standard Service Labor.	
identified in the hourly rates a subjected to	he listed proposal are not covered by this are not included and will be billed at curre	plan. Standard service call hour ent overtime or emergency hourly	Any items, devices or other equipment not speci rly rates and fees are included. Overtime or Emery rates. This Service Plan does not cover equipm uct which has been altered or repaired by any per	rgency ent
	<u>Term of Adva</u>	antage Plus Service Plan:	60 Months from System Install	
	Advantage Plus Se	ervice Plan Paid Monthly:	\$491.74	
	Acceptance of Extende	ed Warranty (Circle One):	NO YES <u>Initials:</u>	
status; and	(2) Buyer's acceptance of any special p copy hereof to Seller within 30 days aft	payment made by Seller. To acc	nally upon Seller's (1) verification of Buyer's cre ccept this Proposal, Buyer must date, sign and ressly disclosed and stated, the amount of any roposal.	return
Dunior ookr	powledges and agrees that each and al	I of the terms and conditions on	n the reverse side hereof are a part of this Prop	

DEPOSIT ON SPECIAL ORDER ITEMS IS NON-REFUNDABLE.



Type or print name of Seller

By:

Signature

Account Manager

Title

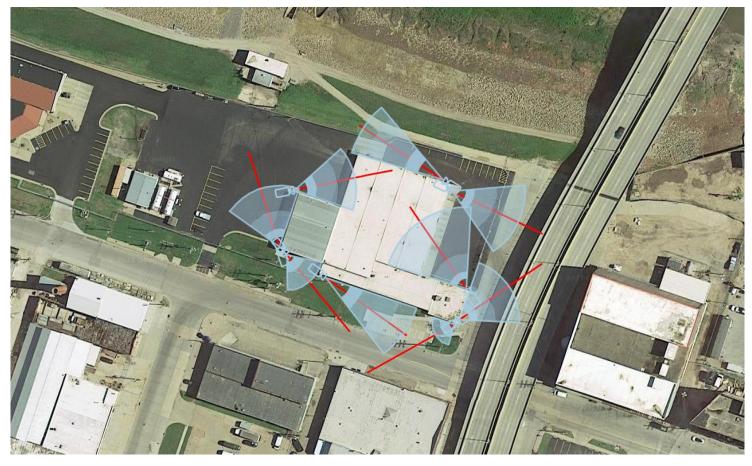
By:

Signature of Owner, Partner or Officer(state which)

Title

IPVM Camera Calculation | June 3, 2021

Overview



Dock 4-5-6 Doors Camera

Model: Panasonic WV-S2550L Resolution: 3072x1728 HFoV: 61° Distance: 81ft Width: 87.3ft PPF: 35.2 Imager: 1/2.8' Scene Height: 6.00ft Focal Length: 2.9 - 9mm Camera Height: 14.00ft Tilt: -22.81° Day - Ideal Dark With IR 🕶 35.2 ppf 81 ft Away o results may 1

East Side Camera



Northeast Camera

Model: Panasonic WV-S2550L Resolution: 3072x1728 HFoV: 60° Distance: 96ft Width: 101.8ft PPF: 30.2 Imager: 1/2.8" Focal Length: 2.9 - 9mm Tilt: -21.76° Scene Height: 6.00ft Camera Height: 14.00ft 15.61 Dark With IR 🕶 - Ideal)av 30.2 ppf 96 ft Away Warning results may vary pending on light and cam D N 120

North Side Camera



North Side Camera



Northwest Camera



South Main Entrance Camera

Model: Panasonic WV-S2550L Resolution: 3072x1728 HFoV: 93° Distance: 29ft Width: 47.5ft PPF: 64.6 Imager: 1/2.8" Focal Length: 2.9 - 9mm Camera Height: 12.00ft Tilt: -37.80° Scene Height: 6.00ft



South Side Camera 2



West Side Camera

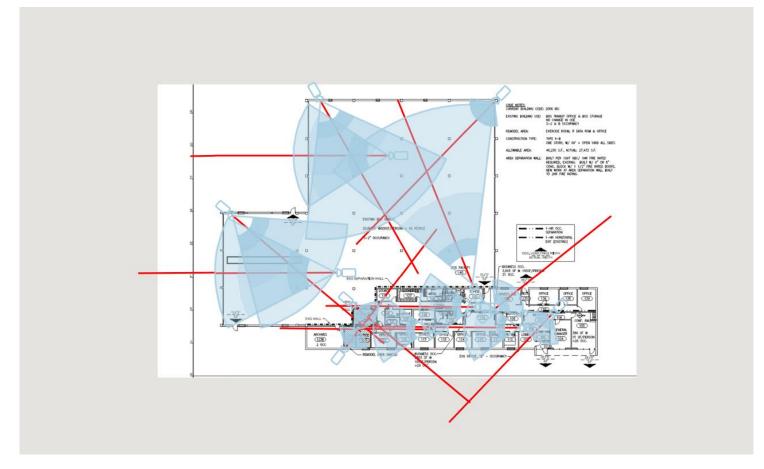
Model: Panasonic WV-S2550L Resolution: 3072x1728 HFoV: 74° Distance: 81ft Width: 104.4ft PPF: 29.4 Imager: 1/2.8" Focal Length: 2.9 - 9mm Camera Height: 14.00ft Tilt: -26.35° Scene Height: 6.00ft



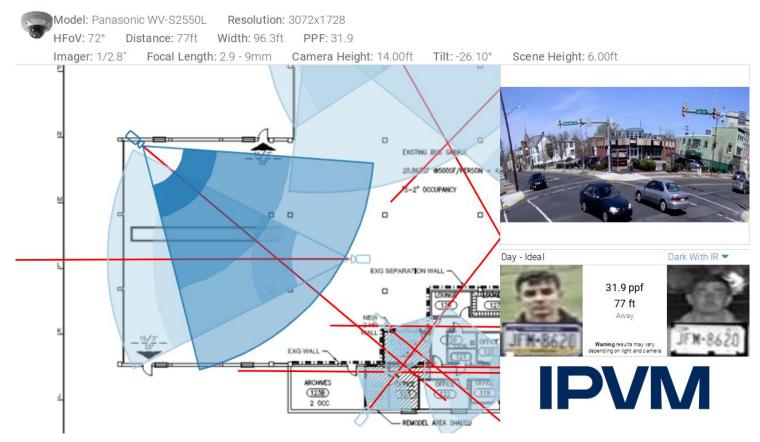
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IPVM Camera Calculation | June 2, 2021

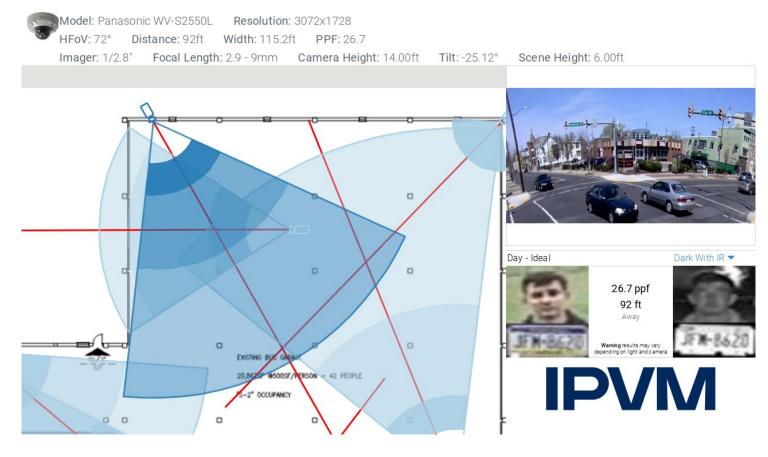
Overview



Bus Barn Camera 1

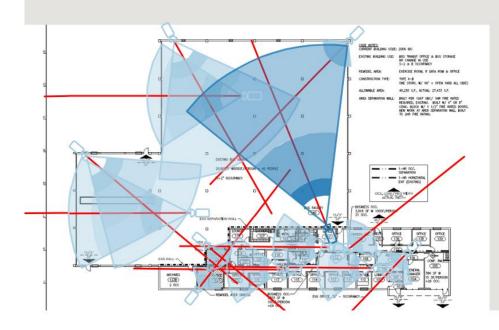


Bus Barn Camera 2



Bus Barn Camera 3

Model: Panasonic WV-S2550L Resolution: 3072x1728 HFoV: 58° Distance: 119ft Width: 120.6ft PPF: 25.5 Imager: 1/2.8" Focal Length: 2.9 - 9mm Camera Height: 14.00ft Tilt: -20.14° Scene Height: 6.00ft





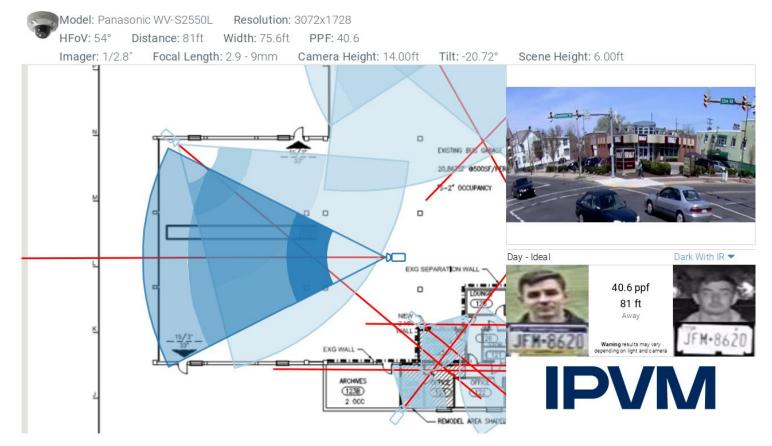




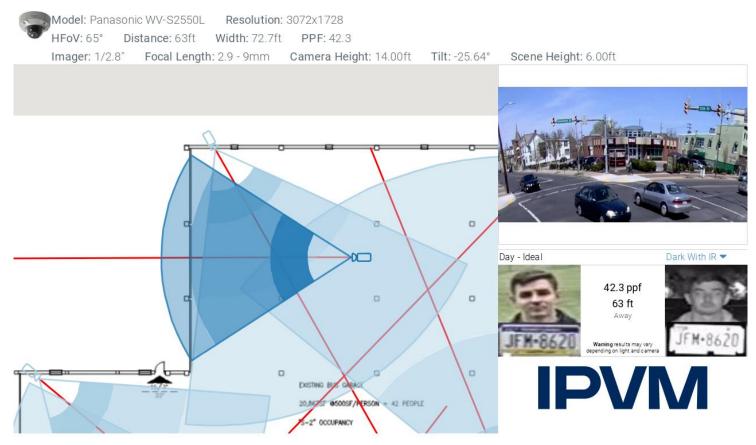
Cash Box Camera



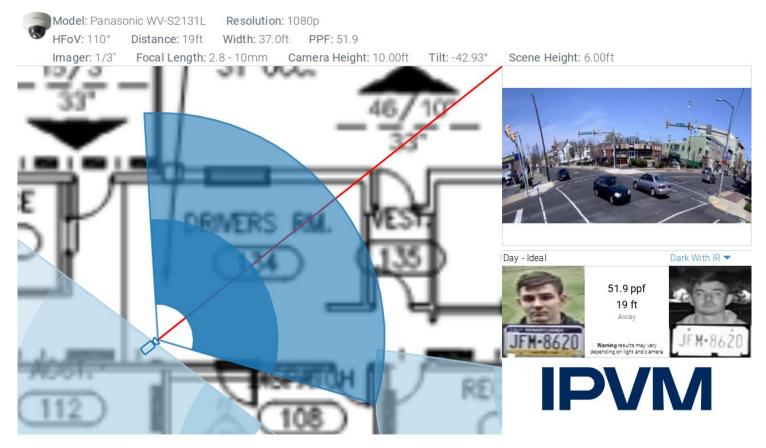
Doors 1-2-3 Camera



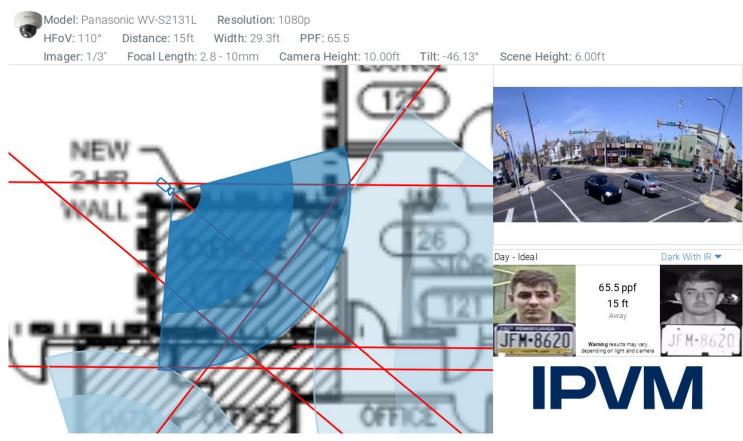
Doors 4-5-6 Camera



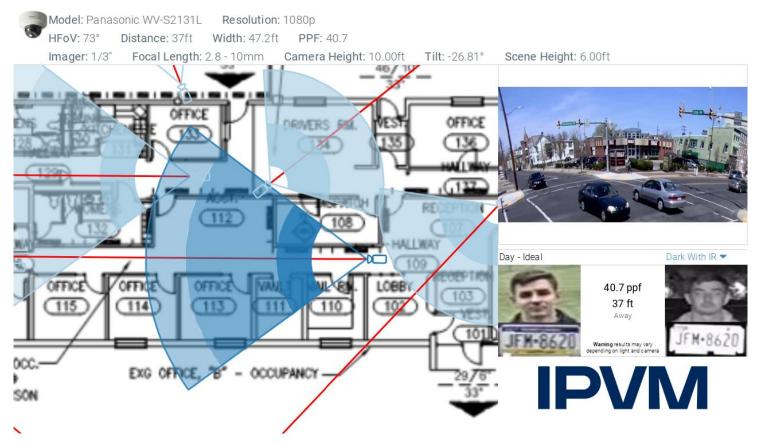
Driver Lounge Camera



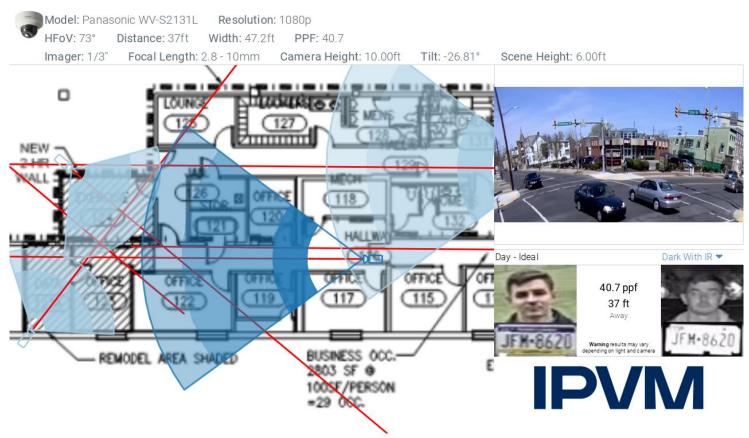
Gym Camera



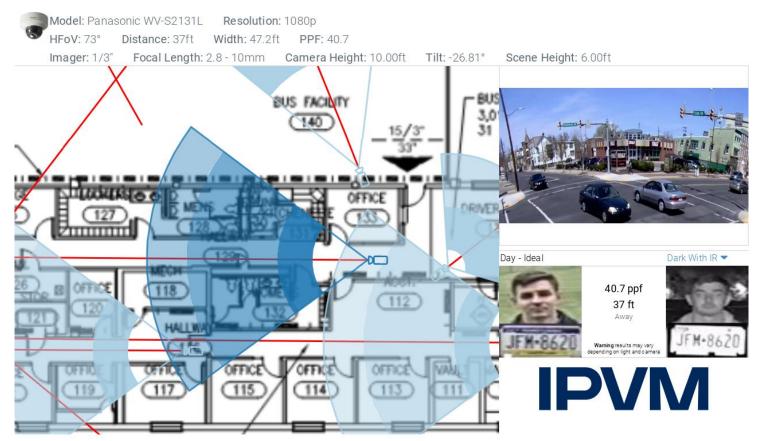
Hallway Camera 1



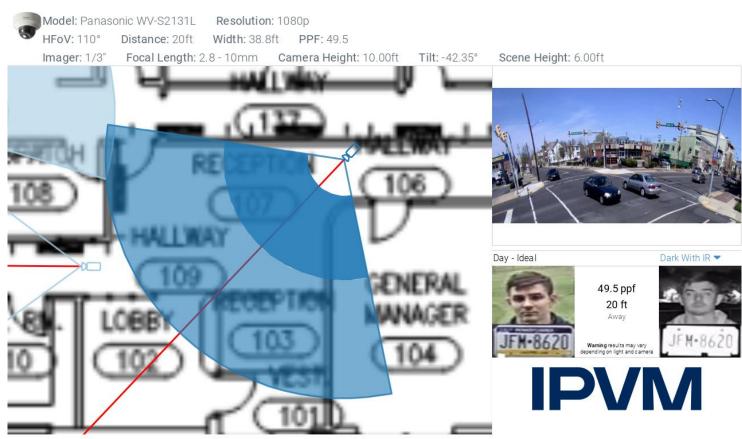
Hallway Camera 2



Hallway Camera 3



Lobby Camera



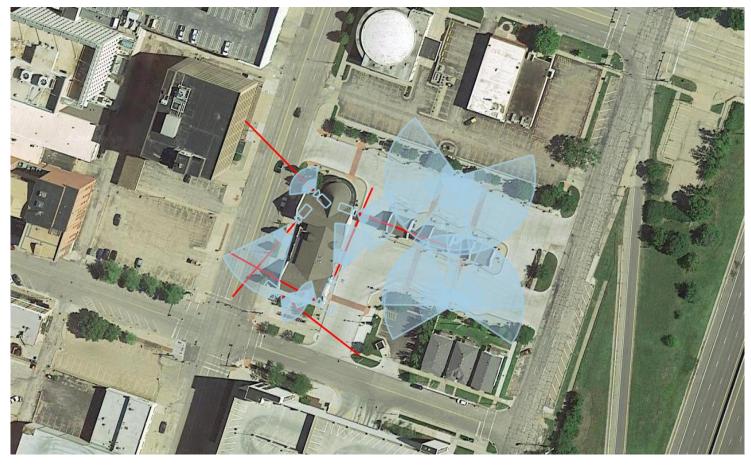
Network Closet Camera



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IPVM Camera Calculation | June 3, 2021

Overview



East Entrance Camera

Model: Panasonic WV-S2550L Resolution: 3072x1728 HFoV: 103° Distance: 52ft Width: 94.7ft PPF: 32.4 Imager: 1/2.8" Focal Length: 2.9 - 9mm Scene Height: 6.00ft Camera Height: 12.00ft Tilt: -35.51° Day - Ideal Dark With IR 🕶 32.4 ppf 52 ft Away JFM-84 ng results may N

North Light Pole Camera: Imager 1



North Light Pole Camera: Imager 2

Model: Panasonic WV-X8570N (Single Imager) Resolution: 4K HFoV: 97° Distance: 103ft Width: 174.9ft PPF: 22.0 Imager: 1/1.8" Focal Length: 4.6mm Camera Height: 10.00ft Tilt: -27.28° Scene Height: 10.00ft



North Light Pole Camera: Imager 3



North Light Pole Camera: Imager 4

 Model: Panasonic WV-X8570N (Single Imager)
 Resolution: 4K

 HFoV: 97°
 Distance: 98ft
 Width: 166.1ft
 PPF: 23.1

 Imager: 1/1.8"
 Focal Length: 4.6mm
 Camera Height: 10.00ft
 Tilt: -27.28°
 Scene Height: 10.00ft



South Employee Entrance Camera



South Light Pole Camera: Imager 1

Model: Panasonic WV-X8570N (Single Imager) Resolution: 4K HFoV: 97° Distance: 94ft Width: 159.3ft PPF: 24.1 Imager: 1/1.8" Focal Length: 4.6mm Camera Height: 10.00ft Tilt: -27.28° Scene Height: 10.00ft



South Light Pole Camera: Imager 2



South Light Pole Camera: Imager 3

 Model: Panasonic WV-X8570N (Single Imager)
 Resolution: 4K

 HFoV: 97°
 Distance: 93ft
 Width: 157.7ft
 PPF: 24.3

 Imager: 1/1.8"
 Focal Length: 4.6mm
 Camera Height: 10.00ft
 Tilt: -27.28°
 Scene Height: 10.00ft



South Light Pole Camera: Imager 4



South Sidewalk Camera

Model: Panasonic WV-S2550L Resolution: 3072x1728 HFoV: 96° Distance: 36ft Width: 60.9ft PPF: 50.4 Imager: 1/2.8" Focal Length: 2.9 - 9mm Camera Height: 12.00ft Tilt: -36.32° Sce

Scene Height: 6.00ft



West Entrance Camera



West Sidewalk Camera

Model: Panasonic WV-S2550L Resolution: 3072x1728 HFoV: 48° Distance: 109ft Width: 90.6ft PPF: 33.9 Imager: 1/2.8" Focal Length: 2.9 - 9mm Camera Height: 12.00ft Tilt: -16.55° Scene Height: 6.00ft Day - Ideal Dark With IR 🕶 33.9 ppf 109 ft Away Warning results may va pending on light and car an \mathbf{N}

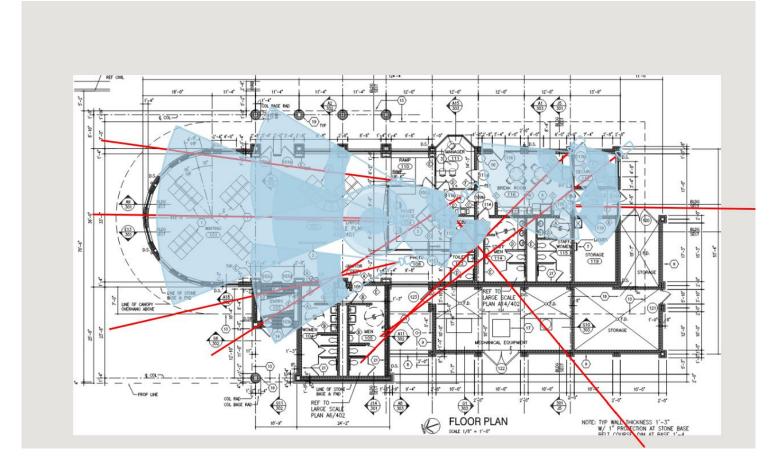
West Sidewalk Camera



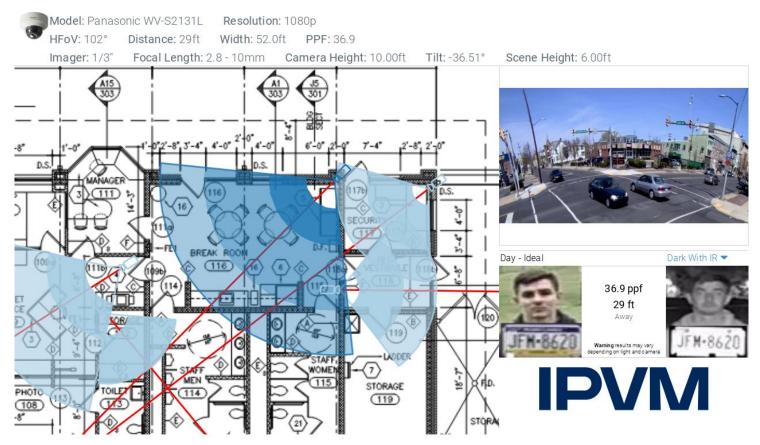
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IPVM Camera Calculation | June 2, 2021

Overview



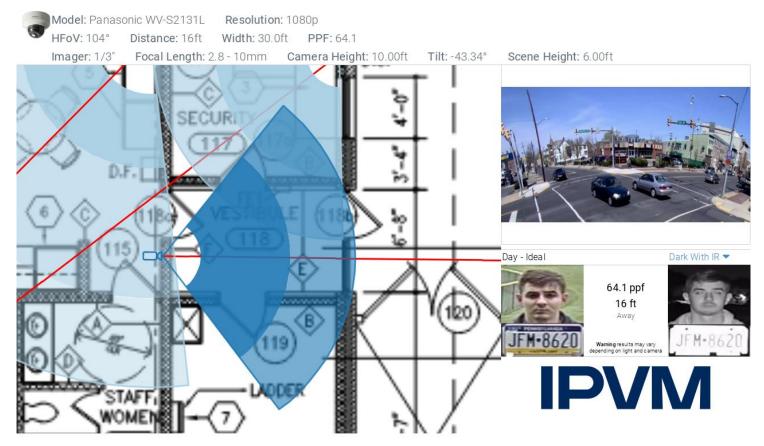
Break Room Camera



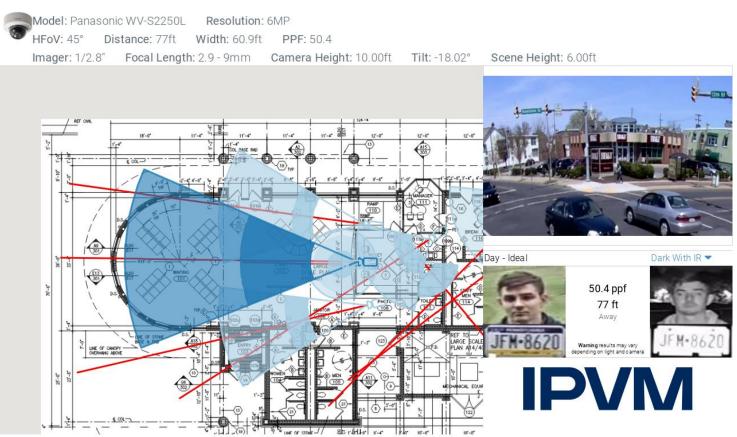
East Entrance Camera



Employee Entrance Camera



Main Sitting Area Camera



Network Room Camera



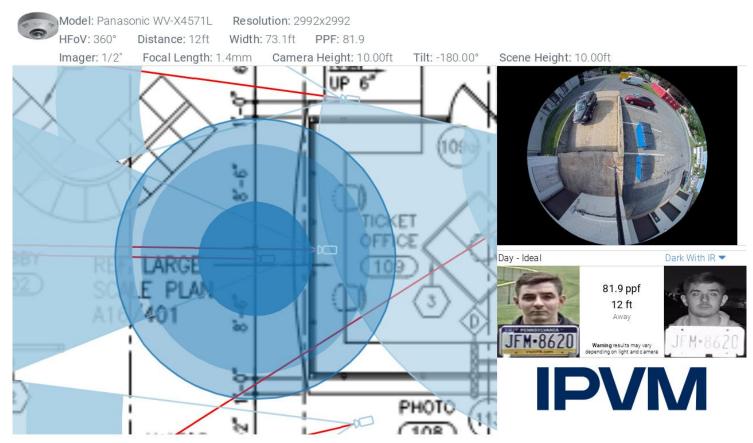
Storage Room Camera



Ticket Office Camera 1



Ticket Window Fisheye Camera



West Entrance Camera



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