Financial Report July 16, 2018 Board Meeting

General

- 1) Audit prep has started. The auditors will be on-site mid-September, and plan to present the draft and final audit reports in November.
- 2) Entries that still need to be recorded for FY2018: Bus Advertising for May/June, 31-Day Pass accrual, OPEB, accrued and prepaid expenses.

Balance Sheet Review

- 1) Operating Cash received \$2M from mill levy
- 2) Leasehold Improvements / Projects in Process finished the QSS countertop/cabinets
- 3) Deferred Outflows, Inflows and Pension Liability recorded the KPERS entry
- 3) All other changes were due to normal and customary activity.

Operating Statement Review

YTD percentage is 100%.

YTD expenses are \$68,623 under budget at this point.

Expenses:

Other Benefits – sick leave bonuses, operator uniforms Maintenance Supplies – bus parts
Other Supplies – new bikes
Advertising - \$7,000 to USD501
Equipment Leases – tent for eclipse

Shuttles

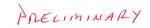
Shuttles in FY2018 – 94 Total Passengers – 5/284 Total Cost – \$17,117.94

Action required – accept the Financial Report



Balance Sheet As of 6/30/2018

| | This Month | Net Changes | Last Month |
|--|---------------|---------------|----------------|
| Assets and Deferred Outflows | | | |
| Current Assets | | | |
| Cash - Operating | 4,924,858.38 | 1,369,517.55 | 3,555,340.83 |
| Cash - Designated | 6,736,102.54 | 10,347.76 | 6,725,754.78 |
| Accounts Receivable | 820,133.71 | 769,841.64 | 50,292.07 |
| Fuel Inventory | 43,790.73 | (7,275.56) | 51,066.29 |
| Prepaid Expenses | 91,732.70 | 5,551.27 | 86,181.43 |
| Prepaid Insurance | 125,621.50 | (19,576.50) | 145,198.00 |
| Prepaid Employee Benefits | (105.53) | 220.53 | (326.06) |
| Total Current Assets | 12,742,134.03 | 2,128,626.69 | 10,613,507.34 |
| Long-Term Assets | | | |
| Buildings - Net | 2,311,615.02 | (16,013.06) | 2,327,628.08 |
| Bike Share - Net | 0.00 | (11,330.00) | 11,330.00 |
| Bus Shelters - Net | 843,943.68 | (10,592.59) | 854,536.27 |
| Communication Equipment - Net | 101,359.61 | (5,229.75) | 106,589.36 |
| Computers - Net | 24,981.29 | (2,951.33) | 27,932.62 |
| Farebox Equipment - Net | 251,260.30 | (5,278.04) | 256,538.34 |
| Office Furniture & Equipment - Net | 6,435.95 | (306.47) | 6,742.42 |
| Leasehold Improvements - Net | 972,283.71 | 37,677.18 | 934,606.53 |
| Maintenance Equipment - Net | 74,824.51 | (1,989.27) | 76,813.78 |
| Revenue Vehicles - Net | 5,415,554.30 | (70,827.10) | 5,486,381.40 |
| Service Vehicles - Net | 46,696.98 | (2,150.54) | 48,847.52 |
| Projects in Process | 302,414.26 | (67,883.84) | 370,298.10 |
| Land | 3,600,255.44 | 0.00 | 3,600,255.44 |
| Total Long-Term Assets | 13,951,625.05 | (156,874.81) | 14,108,499.86 |
| Deferred Outflows | 13/331/023.03 | (200/07 1102) | _ ,,, |
| KPERS Deferred Outflows | 1,010,297.00 | (165,082.00) | 1,175,379.00 |
| Total Deferred Outflows | 1,010,297.00 | (165,082.00) | 1,175,379.00 |
| Total Assets and Deferred Outflows | 27,704,056.08 | 1,806,669.88 | 25,897,386.20 |
| | | | |
| Liabilities and Deferred Inflows | | | |
| Current Liabilities | | | |
| Accounts Payable | 110,156.47 | 16,891.75 | 93,264.72 |
| Accrued Payables | 348,951.33 | 31,822.25 | 317,129.08 |
| Payroll Taxes Payable | 705.41 | 101.47 | 603.94 |
| Payroll Liabilities Payable | 1,955.85 | (124.06) | 2,079.91 |
| Unearned Revenue | 108,051.00 | (42,032.00) | 150,083.00 |
| Construction Retention | 9,863.25 | 4,881.25 | 4,982.00 |
| Total Current Liabilities | 579,683.31 | 11,540.66 | 568,142.65 |
| Long-Term Liabilities | | | |
| KPERS Pension Liability | 3,387,851.00 | (128,037.00) | 3,515,888.00 |
| OPEB Liability | 96,465.00 | 0.00 | 96,465.00 |
| Total Long-Term Liabilities | 3,484,316.00 | (128,037.00) | 3,612,353.00 |
| Deferred Inflows | | | |
| KPERS Deferred Inflows | 168,677.00 | 30,868.00 | 137,809.00 |
| Total Deferred Inflows | 168,677.00 | 30,868.00 | 137,809.00 |
| Total Liabilities and Deferred Inflows | 4,232,676.31 | (85,628.34) | 4,318,304.65 |
| Fund Balance | | | |
| Fund Balance - Non-Designated | 2,742,819.14 | 0.00 | 2,742,819.14 |
| Fund Balance - Designated | 5,873,235.40 | 0.00 | 5,873,235.40 |
| Investment in Capital Assets | 14,930,899.21 | 0.00 | 14,930,899.21 |
| YTD Excess/(Deficit) | (75,573.98) | 1,892,298.22 | (1,967,872.20) |
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Balance Sheet As of 6/30/2018

| | This Month | Net Changes | Last Month |
|--|---------------|--------------|---------------|
| Total Fund Balance | 23,471,379.77 | 1,892,298.22 | 21,579,081.55 |
| Total Liabilities, Deferred Inflows and Fund Balance | 27,704,056.08 | 1,806,669.88 | 25,897,386.20 |



Topeka Metropolitan Transit AuthorityBalance Sheet

As of 6/30/2018

| | | This Month | Net Changes | Last Month |
|-----------------------------------|------|---------------|--------------|---------------|
| Cash Account Balances | | | | |
| Operating | | | | |
| Operating Cash | 1100 | 44,559.23 | (44,539.86) | 89,099.09 |
| Customer Service Cash | 1120 | 1,400.00 | 0.00 | 1,400.00 |
| Cash in Machines | 1130 | 3,976.00 | 0.00 | 3,976.00 |
| Petty Cash | 1140 | 200.00 | 0.00 | 200.00 |
| Cash In Bank - Flex Spending | 1150 | 32,383.70 | (3,447.11) | 35,830.81 |
| MIP - General | 1200 | 4,489,947.47 | 1,417,504.52 | 3,072,442.95 |
| ST Investment - General Reserve | 1230 | 352,391.98 | 0.00 | 352,391.98 |
| Total Operating | | 4,924,858.38 | 1,369,517.55 | 3,555,340.83 |
| Designated | | | | |
| ST Investment - Insurance Reserve | 1240 | 500,000.00 | 0.00 | 500,000.00 |
| ST Investment - Capital Reserve | 1250 | 6,236,102.54 | 10,347.76 | 6,225,754.78 |
| Total Designated | | 6,736,102.54 | 10,347.76 | 6,725,754.78 |
| Total Cash Account Balances | | 11,660,960.92 | 1,379,865.31 | 10,281,095.61 |

July 16, 2018 Board Meeting June 2018 Investment Summary

New Investments

none

Transfers

none

Renewals

none

Withdrawals

none

Bank and Investment Account Summary

| Bank / Rating | Restricted | Non-Restricted |
|---------------------|-----------------------|-------------------------|
| CBW Bank - 5 | \$ 101,590 (capital) | |
| Equity Bank – 3 | \$ 500,000 (self-ins) | |
| U.S. Bank NA OH – 4 | \$6,134,513 (capital) | \$ 352,392 (emergency) |
| U.S. Bank NA OH | | \$ 44,559 (checking) |
| Other Cash | | \$ 37,960 |
| MIP | | \$4,489.947 (operating) |
| Total | <u>\$6,736,103</u> | \$4,924,858 |

Note: Bank ratings are obtained on www.bankrate.com -5 is best.

Statement of Revenues and Expenditures - Organization Overall From 7/1/2017 Through 6/30/2018



| | YTD Actual | Annual Budget | \$ Remaining | % Used | YTD Last Year |
|-----------------------------|----------------|----------------|---------------|---------|--------------------------|
| Operating Revenue | | | | | |
| Fares | 1,203,665.69 | 1,168,780.00 | 34,885.69 | 102.98% | 1,164,077.46 |
| Advertising | 61,325.93 | 66,000.00 | (4,674.07) | 92.91% | 66,978.78 |
| Product Sales | 1,504.01 | 1,440.00 | 64.01 | 104.44% | 1,358.89 |
| Other Revenue | 118,589.40 | 82,000.00 | 36,589.40 | 144.62% | 89,054.43 |
| Total Operating Revenue | 1,385,085.03 | 1,318,220.00 | 66,865.03 | 105.07% | 1,321,469.56 |
| Operating Expense | | | | | |
| Salaries and Wages | 3,640,484.71 | 3,801,740.00 | 161,255.29 | 95.75% | 3,596,287.84 |
| Payroll Taxes | 457,039.74 | 488,960.00 | 31,920.26 | 93.47% | 470,318.35 |
| Paid Time Off | 463,009.40 | 465,076.00 | 2,066.60 | 99.55% | 457,831.51 |
| Insurance | 721,423.67 | 752,012.00 | 30,588.33 | 95.93% | 673,056.70 |
| KPERS | 396,908.83 | 407,477.00 | 10,568.17 | 97.40% | 365,350.36 |
| Other Benefits | 42,349.24 | 28,700.00 | (13,649.24) | 147.55% | 19,832.45 |
| KPERS Pension Expense | 47,110.00 | 0.00 | (47,110.00) | 0.00% | 24,522.00 |
| Legal Services | 4,227.00 | 15,000.00 | 10,773.00 | 28.18% | 10,514.30 |
| Audit Services | 18,500.00 | 18,500.00 | 0.00 | 100.00% | 15,700.00 |
| Maintenance Services | 326,730.32 | 396,750.00 | 70,019.68 | 82.35% | 340,544.22 |
| Other Services | 169,853.41 | 171,840.00 | 1,986.59 | 98.84% | 146,802.73 |
| | • | | | 109.71% | 420,144.04 |
| Fuel, Lubricants and Tires | 476,517.95 | 434,340.00 | (42,177.95) | | |
| Maintenance Supplies | 307,099.09 | 201,600.00 | (105,499.09) | 152.33% | 216,732.51 212,089.88 |
| Other Supplies | 394,500.51 | 248,500.00 | (146,000.51) | 158.75% | • |
| Utilities and Telephones | 161,952.01 | 166,420.00 | 4,467.99 | 97.31% | 160,867.96 |
| Insurance | 97,299.85 | 124,302.00 | 27,002.15 | 78.27% | 114,191.21 |
| Taxes | 59,153.88 | 62,760.00 | 3,606.12 | 94.25% | 65,840.03 |
| Contracted Lift Service | 360,563.50 | 348,000.00 | (12,563.50) | 103.61% | 344,807.50 |
| Continuing Education | 10,792.42 | 18,000.00 | 7,207.58 | 59.95% | 16,352.20 |
| Advertising | 25,364.55 | 15,900.00 | (9,464.55) | 159.52% | 18,330.28 |
| Equipment Leases | 1,256.09 | 960.00 | (296.09) | 130.84% | 5,040.00 |
| Self-Insurance Payments | 349.37 | 60,000.00 | 59,650.63 | 0.58% | 6,693.25 |
| Other Expenses | 32,491.04 | 33,840.00 | 1,348.96 | 96.01% | 33,719.21 |
| Depreciation | 1,474,078.67 | _1,497,002.00 | 22,923.33 | 98.46% | 1,598,061.00 |
| Total Operating Expense | 9,689,055.25 | 9,757,679.00 | 68,623.75 | 99.30% | 9,333,629.53 |
| Operating Excess/(Deficit) | (8,303,970.22) | (8,439,459.00) | 135,488.78 | 98.39% | (8,012,159.97) |
| Non-Operating Revenue | | | | | |
| Mill Levy | 4,840,087.00 | 4,802,204.00 | 37,883.00 | 100.78% | 4,751,117.70 |
| Federal Operating Funds | 2,237,908.00 | 2,200,000.00 | 37,908.00 | 101.72% | 2,198,263.00 |
| State Operating Funds | 724,077.00 | 724,077.00 | 0.00 | 100.00% | 728,074.00 |
| MTPO Planning Funds | 104,305.66 | 81,000.00 | 23,305.66 | 128.77% | 17,225.22 |
| Interest Earned | 103,356.58 | 30,000.00 | 73,356.58 | 344.52% | 36,979.02 |
| Gain/(Loss) on Disposal | (9,096.67) | 0.00 | (9,096.67) | 0.00% | (94,201.46) |
| Total Non-Operating Revenue | 8,000,637.57 | 7,837,281.00 | 163,356.57 | 102.08% | 7,637,457.48 |
| Net Excess/(Deficit) | _(303,332.65) | _(602,178.00) | 298,845.35 | _50.37% | (374,702.49) |
| Capital Items | | | | | |
| Federal Capital Grants | 227,758.67 | 602,178.00 | _(374,419.33) | 37.82% | 702,329.00 |
| Total Capital Items | 227,758.67 | 602,178.00 | (374,419.33) | 37.82% | 702,329.00 |
| Change in Net Assets | (75,573.98) | 0.00 | (75,573.98) | 0.00% | 327,626.51 |

Procurement Calendar Board Meeting For Calendar Year 2018 July 16, 2018

April 9 – distribute the Farebox Equipment RFP for board review (complete)

April 16 – at board meeting

a) ok the Farebox Equipment RFP (complete)

May 14 – distribute the Bus Shelter RFP for board review (complete)

May 21 - at board meeting

- a) ok the Bus Shelter RFP (complete)
- b) award Solar Light contract (complete)

June 11 – distribute the Bike Rack RFB (complete)

June 18 – at board meeting

- a) ok the Bike Rack RFB (complete)
- b) award the Bus Stop Pad contract for 7.4 and 7.6 (complete)

July 9 – distribute the solar light RFP (complete)

July 16 – at board meeting

- a) award the Farebox Equipment contract
- b) ok the Solar Light RFP

August 20 – at board meeting

a) award the Bus Shelter contract

September 17 – at board meeting

a) award the Solar Light contract

Grant Projects

Funding for these projects has been awarded by KDOT. These procurements will be scheduled when Topeka Metro receives KDOT's Notice to Proceed.

Paratransit Vehicles - \$763,395 QSS Roof Replacement - \$155,000 Security Projects - \$175,147 Service Vehicles - \$148,007 QSS Boilers and Signs - \$160,417

Total Project Cost - \$1,401,966 Funding Received - \$1,121,574 Topeka Metro Cost - \$280,392



Fare Collection Equipment RFP TM-18-01

Publication Date:

May 7, 2018

Proposal Due Date:

June 13, 2018

Contract Term:

Five Years

Proposals Received:

One – Genfare

Product Specifications

This contract will be for fare collection equipment. All of our current equipment and software was purchased from Genfare.

Evaluation

Since this is a single-bid procurement for goods, we have to determine that the proposal is responsive, the proposer is responsible, and that the price quoted is fair and reasonable. We determined that the proposal was responsive because Genfare included all required elements.

Responsible Proposer

We called and emailed approximately 15 of Genfare's references and received responses from four of them. Our questions were geared toward finding if Genfare was: (1) responsive to orders, support and sales; (2) easy to get along with; and (3) delivered goods on a timely basis. All references stated that, for the most part, Genfare was responsible in their business dealings.

Fair and Reasonable Price

We compared Genfare's proposed pricing with our initial cost estimate and found that the bid price was lower. We then asked for and received pricing from six other transit properties and found that Genfare's proposed pricing for Metro was lower than or equivalent to their contract pricing with the other six properties.

Recommendation

Since we were able to determined that Genfare's proposal was responsive, that they are responsible, and the price quoted is fair and reasonable, we recommend awarding the contract to Genfare.