

## 2026 INSURANCE RENEWAL TOPEKA METROPOLITAN TRANSIT AUTHORITY

12/11/2025







## **ABOUT IMA**

# 50 FOROVER YEARS



IMA Financial Group, Inc. (IMA) is a dynamic, integrated financial services company comprised of four entities: a retail insurance brokerage, a wholesale insurance brokerage, a financial management firm, and a program management firm.

Founded in Wichita in 1974, three companies merged, forming the foundation for our present employee-owned company.

After more than 50 years, IMA remains independent and employee-owned, still charged with the ambitions of loyal associates who see the company's future as their own. Due to the global reach of IMA, our team members have access to an incredibly wide range of products and services.















**BUSINESS STRENGTH**Over \$900 Million in Revenue



**CARRIER RELATIONSHIPS**Over \$8 Billion in Premium
Placed Annually



**CLIENT FOCUSED**96% Client Retention Rate



**IMA FOUNDATION**Community Focused



**EMPLOYEE OWNED** 2,500+ Owners Focused on Clients' Success



GLOBAL REACH
Clients in all 50 states +
Over 100 Countries



## YOUR IMA TEAM

More Than Just Insurance.

Building, Developing & Maintaining Relationships.

Protecting Assets Is What We Do,
Making A Difference Is Who We Are.



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### **EXECUTIVE SUMMARY**

We are pleased to present your commercial insurance renewal proposal. Overall, the renewal outcome is favorable as premiums were in line with the current market and all existing coverage terms and conditions have been maintained or improved. This stability reflects both the strength of your risk profile and the value of your long-standing relationship with your incumbent carriers.

The one notable exception is the Workers' Compensation policy, where premiums increased materially. This increase is not only tied to the increase in payroll, but also an increase in rate. Significant losses over the past two years have played a role, as Travelers has incurred and continues to manage paid and reserved costs. Given the open and active nature of these claims, most alternative carriers would be reluctant to offer competitive terms, and those who would consider quoting are likely to price the risk conservatively.

We elected not to market away from Travelers this year in recognition of the consistent renewals they have provided over the years. The other lines quoted were very favorable and they were willing to negotiate pricing down. We will continue to monitor claim development closely and work to identify opportunities to improve your loss profile, ultimately strengthening future renewal positioning. We will look to alternative markets next year as part of IMA's marketing process to either solidify Travelers' relationship or find a new partner.

During the renewal process, we also identified a necessary change to your Professional Liability coverage. Historically, your organization contracted with a local officer to monitor bus stops. Going forward, those duties will be performed by a security officer, which represents a material shift in exposures. Because the incumbent carrier's policy form was not designed to accommodate this change, we marketed the Professional Liability coverage and secured placement on a more appropriate form that aligns with your updated exposure.

Additionally, we secured new Cyber Liability options after your current carrier underwent a shift in underwriting appetite and elected to exit your class of business. Despite this, we successfully found new markets offering more favorable pricing and broader coverage than your expiring policy. The result is a strengthened cyber risk solution at a lower overall cost.

IMA greatly appreciates the partnership with Topeka Metropolitan Transit Authority and looks forward to supporting the efforts of your organization over the coming years.



## **PREMIUM & RATE COMPARISON**

EXPOSURE						
COVERAGE	RATING BASIS	2025-26	2026-27	VARIANCE		
Property	Per \$100 in Values	\$13,324,431	\$13,324,431	0%		
Inland Marine	Per \$100 in Values	\$19,239,347	\$18,939,347	-2%		
General Liability	Square-Footage	40,000	40,000	0%		
Auto	Count	19	19	0%		
Workers' Compensation	Per \$100 Payroll	\$4,145,568	\$4,535,916	9%		
Professional Liability	Number of Officers	1	1	0%		
Management Liability/EPL	Number of Employees	77	81	5%		
Crime	Number of Employees	77	81	5%		
Cyber Liability	Revenue	\$12,286,371	\$12,372,235	1%		

AVERAGE RATES							
COVERAGE RATING BASIS 2025-26 2026-27 V							
Property	Per \$100 in Values	0.31	0.31	0%			
Inland Marine	Per \$100 in Values	0.50	0.50	0%			
General Liability	Square-Footage	153.93	170.05	10%			
Auto	Count	1,623.84	1,561.26	-4%			
Workers' Compensation	Per \$100 Payroll	2.24	2.55	14%			
Experience Modification Factor		0.74	1.24	68%			
Management Liability/EPL	Number of Employees	179.73	176.96	-2%			
Crime	Number of Employees	51.32	46.35	-10%			
Cyber Liability	Revenue	0.03	0.02	-29%			

PREMIUM					
COVERAGE	2025-26	ADJUSTED PREMIUM (RENEWAL EXPOSURE AT EXPIRING RATE)	2026-27	VARIANCE	
Property	\$41,270	\$41,270	\$41,188	0%	
Inland Marine	\$96,148	\$94,649	\$94,903	0%	
General Liability	\$6,157	\$6,157	\$6,802	10%	
Sexual Abuse & Molestation	\$2,622	\$2,622	\$2,423	-8%	
Employee Benefits Liability	\$300	\$300	\$300	0%	
Auto	\$30,853	\$30,853	\$29,664	-4%	
Workers' Compensation	\$93,039	\$101,800	\$115,888	14%	
Professional Liability	\$2,543	\$3,100	\$6,275	102%	
SL taxes, fees	\$432	\$599	\$703		
Management Liability/EPL	\$13,839	\$14,558	\$14,334	-2%	
Crime	\$3,952	\$3,952	\$3,754	-5%	
Cyber Liability	\$3,651	\$3,677	\$3,596	-2%	
SL taxes, fees	\$377	\$221	\$417		
TOTAL PREMIUM	\$295,183	\$303,756	\$320,247	6%	

- + 2025-26 Property & Inland Marine Premium Annualized
- + TRIA premium included
- + Surplus Lines taxes & fees are estimated

## **COVERAGE COMPARISON - CYBER**

CARRIER	AT-BAY (EXPIRING)	СНИВВ	CFC	COWBELL					
\$1M Limits	\$4,028.33	\$2,984.94	\$4,825.55	\$2,806.75					
\$2M Limits	N/A	\$4,012.88	\$6,540.50	\$4,187.98					
Retention	\$2,500	\$2,500	\$2,500	\$2,500					
Ransomware Sublimit?	No	No	No	No					
Ransomware Coinsurance?	No	No	No	No					
LIABILITY COVERAGES									
Network Security & Privacy Liability	Policy Limit	Policy Limit	Policy Limit	Policy Limit					
Rogue Employee Coverage	Policy Limit	Policy Limit	Policy Limit	Policy Limit					
Regulatory Fines & Penalties	Policy Limit	Policy Limit	Policy Limit	Policy Limit					
PCI Fines & Penalties	Policy Limit	Policy Limit	Policy Limit	Policy Limit					
Wrongful Collection	Policy Limit	Policy Limit	\$50,000	Policy Limit, Biometric Excluded					
All Forms of Data (including Biometric)	Policy Limit - Violation of BIPA (or similar law) Excluded w. Data Breach carve back	Policy Limit	Policy Limit	Policy Limit - Full Biometric Exclusion, No carve back for Data Breach					
Digital & Non-Digital Media	Both Included	Both Included (Music Copyright Claims Excluded)	Both Included	Both Included					
	1 <sup>ST</sup>	PARTY COVERAGES							
Legal Advice / "Breach Coach"	\$1M + Policy Limit	Policy Limit	Policy Limit	Policy Limit					
Forensic Costs	\$1M + Policy Limit	Policy Limit	Policy Limit	Policy Limit					
Crisis Management & Public Relations	\$1M + Policy Limit	Policy Limit	Policy Limit	Policy Limit					
Notification Costs, Credit Monitoring & Identity Restoration	\$1M + Policy Limit	Policy Limit	Policy Limit	Policy Limit					
Breach Costs Outside the Limit	Yes	Yes	Yes	Yes					
Business Interruption Security Failure	Policy Limit	Policy Limit	Policy Limit	Policy Limit					
Business Interruption System Failure	Policy Limit	Policy Limit	Policy Limit	Policy Limit					
Business Interruption Waiting Period	8 Hours	6 Hours	6 Hours	6 Hours					
Dependent Business Interruption Security Failure	Policy Limit	Policy Limit	IT Providers - Policy Limit, Non-IT Providers - \$1,000,000	Policy Limit					



#### COVERAGE COMPARISON - CYBER CONTINUED

CARRIER	AT-BAY (EXPIRING)	СНИВВ	CFC	COWBELL				
1 <sup>ST</sup> PARTY COVERAGES								
Dependent Business Interruption System Failure	Policy Limit	Policy Limit	IT Providers - Policy Limit, Non-IT Providers - \$1,000,000	Policy Limit				
Dependent Business Interruption Vendor Type	All Contracted Providers	All Contracted Providers	All Contracted Providers	All Contracted Providers				
Dependent Business Interruption Waiting Period	8 Hours	6 Hours	6 Hours	6 Hours				
Indemnity Period Maximum	180 Days	180 Days	12 Months	360 Days				
Data Restoration	Policy Limit	Policy Limit	Policy Limit	Policy Limit				
Cyber Extortion	Policy Limit	Policy Limit	Policy Limit	Policy Limit				
	OTHER	<b>1ST PARTY COVERAG</b>	ES					
Bricking	Policy Limit	Policy Limit	Policy Limit	Policy Limit				
Reputation Harm	Policy Limit	Policy Limit	Policy Limit	Policy Limit (12 Hours)				
Voluntary Shutdown	Policy Limit	Policy Limit	Policy Limit	Policy Limit				
Proof of Loss	Policy Limit Policy Limit \$100,000		\$100,000	No Coverage				
	CL	AIM INFORMATION						
In-House Claims Team	Yes	Yes	Yes	Yes				
Each and Every Claim for Incident Response	No	No	Yes	No				
Aggregate Deductible	No	No	Yes - 1X	No				
Can Insured select their own vendors with carrier approval?	No	Yes (but limit decreases to the sublimit listed for non-panel providers)	Yes	Yes				
Pay on Behalf of for Extortion Demands?	Yes	No	Yes	Yes				
		CYBER CRIME						
Social Engineering Coverage	\$250,000, Includes Products	\$500,000	\$250,000, Includes Products and Escrow	\$250,000 (10K SIR) - Includes Theft of Client Funds				
Social Engineering	No Authentication	No Authentication	No Authentication	No Authentication				
Authentication Required	Required	Required	Required	Required				
Invoice Manipulation	\$250,000	\$250,000	\$250,000	\$250,000 (10K SIR)				
Funds Transfer Fraud	\$250,000	\$500,000	\$250,000	\$250,000 (10K SIR)				
Telecom Fraud	Policy Limit	Policy Limit	\$250,000	\$250,000 (10K SIR)				
Cryptojacking / Utility Fraud	Policy Limit	Policy Limit	\$250,000	\$100,000 (25K SIR)				

## **POLICY DIGEST**

COVERAGE	CARRIER	POLICY TERM	COVERAGE		DEDUCTIBLE/RETENTION	
		1/1/2026 - 1/1/2027	Total Insurable Values	\$13,324,431	Basic Deductible	\$10,000
			Business Income & Extra Expense	\$250,000		
B	CNIA				Wind/Hail	\$100,000
Property	CNA		Flood	\$1,000,000	Flood Deductible	\$100,000
		1/1/2027	Earthquake Limit	Not Included		
			Unscheduled Property	\$50,000	Unscheduled Property	\$5,000
		1/1/2026	Total Fleet Limit	\$18,190,347	Basic Deductible	\$15,000
Inland Marine	CNA	_	Equipment	\$168,065	Equipment Deductible	\$1,000
		1/1/2027	Flood Limit	\$1,000,000	Flood Deductible	\$100,000
	Travelers	1/1/2026 - 1/1/2027	Each Occurrence	\$1,000,000	Per Injury	NIL
			Personal & Advertising Injury	\$1,000,000		
			Damage to Rented Premises	\$300,000		
			Medical Expense	\$5,000		
			General Aggregate	\$2,000,000		
General			Products/Completed Operations	\$2,000,000		
Liability			Abuse or Molestation - Each Occurrence	\$1,000,000		
			Abuse or Molestation - Aggregate	\$2,000,000		
			Employee Benefits - Each Occurrence	\$1,000,000	Deductible	\$1,000
			Employee Benefits - Aggregate	\$3,000,000		
Auto	Travelers	1/1/2026	Per Occurrence	\$1,000,000	Comprehensive	\$2,000
			Symbols -		Collision	\$2,500
Auto	itaveleis	1/1/2027	Liability	7,8,9		
			Physical Damage	7		



#### POLICY DIGEST CONTINUED

COVERAGE	CARRIER	POLICY TERM	COVERAGE		DEDUCTIBLE/RETENTION	
		1 (1 (2026	Work Comp	Statutory	Deductible	\$5,000
Workers'	Travelers	1/1/2026	EL, accident	\$1,000,000		KS
Compensation	Travelers	- 1/1/2027	EL, Disease, each employee	\$1,000,000		
		1/1/2027	EL, Disease, aggregate	\$1,000,000		
		1/1/2026 - 1/1/2027	Max Limit of Liability - Each	\$1,000,000	Retention	\$10,000
Professional	Vela		Occurrence		Retention	
Liability	v eia		Max Aggregate Limit of Liability	\$1,000,000		
			Public Entity Management			
			Liability			
		1/1/2026 - 1/1/2027	Each Wrongful Act Limit	\$1,000,000	Public Entity Mgmt. Liability	\$10,000
			Aggregate Limit	\$1,000,000		
Management	Travelers		Retroactive Date	1/1/2016		
Liability			Employment Related Practices Liability			
			Each Wrongful Employment	\$1,000,000	Each Wrongful EPL	¢15.000
			Practices Offense Limit		(Damage & Expense)	\$15,000
			Aggregate Limit	\$1,000,000		
			Retroactive Date	3/3/2011		
	Travelers		Computer Fraud	\$50,000	Deductible	\$1,000
			On Premises	\$20,000		\$500
		1/1/2026 5 - 1/1/2029	In Transit	\$5,000		\$500
Crime			Funds Transfer Fraud	\$50,000		\$1,000
			Forgery or Alteration	\$50,000		\$1,000
			Money Orders & Counterfeit Money	\$50,000		\$1,000
Cyber	Chubb	1/1/2026 nubb - 1/1/2027	Each Claim or Event	\$2,000,000	Retention	\$2,500
			Aggregate Limit	\$2,000,000		
			Social Engineering	\$500,000		
			Funds Transfer Fraud	\$500,000		
			Invoice Manipulation	\$250,000		



#### About IMA Financial Group

Based in North America, IMA Financial Group, Inc. is an integrated financial services company focused on protecting the assets of its widely varied client base through insurance, risk management, employee benefits, and wealth management solutions. As an employee-owned company, IMA's 2,500-plus associates are empowered to provide customized solutions for their clients' unique needs.

Please visit <a href="http://imacorp.com/terms-service/">http://imacorp.com/terms-service/</a> to review our full privacy and compensation disclosure statements.

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